MEN'S GOLF CLUB of LINCOLN HILLS

Board Meeting Minutes - December 17, 2019 - FINAL

Current Board

Present: Rodger Oswald Pete Saco Phil Steinbock

Bob EmgeGene AndrewsJesse ReuterDoug HincheyRoger ValAl SoaresBrian WanzerTom TraxelGeorge Porzio

Absent: Steve Beede Roger Cummings

New Board

Present: Jim McGeough Mike Munro Bruce Lyau

Rob Davies Bob Schoenherr Jack Dillon

Dudley Lewis

Absent:

1. MEETING CALLED TO ORDER Rodger called the meeting to order at 3:06 pm

- 2. <u>APPROVE MINUTES</u> Bob November Minutes were approved by all members present.
- 3. <u>FINANCIAL REPORT</u> Phil reported the financials and November ending cash balances by categories. The General Fund was \$8201.90, the 2020 Members dues were \$10516.00, the Hole-In-One Fund was \$1064.03 and the CVS Fund was 5910.49 for a total of \$25692.42.

Based on the year-end proposed budget, the ending balances which will be carried forward into 2020 will be as follows: General Fund \$7907.03, 2020 Member Dues \$19016, Hole-In-One \$1064.03 and CVS \$5910.49.

Phil also presented a proposed 2020 working budget. The numbers are based on historical spending, and Phil asked the Chairmen of areas that have significant income and expenses to review and recommend any changes. The current projected ending balances for the year ending 2020 are as follows: General Fund \$7660, Hole in One \$314, CVS \$6226. The Hole in One fund is projected to be lower than we prefer, which may require a dues increase of \$1 or \$2 for 2021. Also, there is no year end/carryover for the 2021 members dues.

Regarding Club liability insurance, Phil still has not received a response from Chris O'Keefe and may need to approach the Association Finance Committee directly for copies of the policies.

- 4. <u>TOURNAMENT REPORT</u> Gene reported that the last ABCD tournament went very well and the pace of play was good.
- 5. <u>MEMBERSHIP REPORT</u> Tom reported that as of December 17 there are 186 members who have renewed their membership and 15 new members for a total of 201 members that have signed up so far for 2020. This is the most members that have signed up for the coming year at this point in time.

6. **OLD BUSINESS**

- a. Course Care Rodger had a meeting with Ryan Peterson of BCG regarding 2020 plans to improve the golf courses and following is Rodger's report.
 - 1. The staffing for course maintenance is 12 on course workers, 2 mechanics, 2 supervisors and 1 superintendent for a total of 17 for both courses.
 - 2. Ryan has \$50,000 in the budget for bunkers and tee box repairs which are his #1 priority.
 - 3. Dallas grass is a problem and they continue to spray with an approved chemical. Currently working on greens and tees.
 - 4. Additional rakes for sand bunkers are in the budget for 2020.
 - 5. Ryan is considering converting some sand bunkers to grass bunkers or filling in with dirt.
 - 6. Cart path repairs are a focus area but there is no specific plan other than to repair the transition between holes 7/8 16/17 of the Hills.
 - 7. Bridge repairs are also a focus area, but Ryan needs to sort out what responsibility belongs to the Golf Course and what part belongs to SCLH. The bridge between hole #1 and #2 on the Hills Course is the top priority.
 - 8. The Sponsor signs that were destroyed by Golf Course workers were replaced at a cost of about \$225. Rodger will relay this cost to Ryan for reimbursement.
 - 9. The monument between 7/8; 16/17 Hills will be painted to help golfers navigate to the right tee.
 - 10. Ryan apologized to the Men's Club for the shabby handling of the post tournament luncheon in the tent. A meeting with Ty will be held to discuss the problem and avoid a future repeat of the problems.
- b. MGCLH Apparel Jack met with Premier Graphx in Roseville and provided the following information. The cost is \$40 to set up our logo and \$8.50 plus tax to apply the logo to their product or our member's product. Turnaround is about 10 days, and shipping if needed is extra. This project will be reviewed and finalized in January.

- 7. <u>OUTGOING PRESIDENT REPORT</u> Rodger listed the many achievements for the Club and thanked the Board that served as a group for the past two years working tirelessly to improve MGCLH. Some of the achievements Rodger mentioned are the following.
 - 1. Achieved the Club name change to MGCLH and non profit status.
 - 2. Grew the total membership in 2019 to 279 with 53 new members.
 - 3. Initiated new member orientations to acclimate new members and improve retention.
 - 4. Improved the number of tournament sign ups.
 - 5. Varied tournament formats that attracted more players who expressed their appreciation.
 - 6. Initiated white, green and red tee options for all tournaments to accommodate all members.
 - 7. Initiated a super senior program where members 90 or older paid no dues but received full benefits of the Club.
 - 8. Started a Course Care program and had regular dialog with BCG local management, which has shown positive results and understanding between the two parties.
 - 9. Increased number of flights, pay outs and included Low Gross winners.
 - 10. Developed and maintained a cutting edge website.
 - 11. Built our own tournament scoreboards.
 - 12. Flourishing CVS program.
 - 13. Stable financial position.
 - 14. Initiation of "assistants" / "interns" on the Board in order to promote continuity as well as lighten the load of certain chairmanships.
 - 15. 100% "re-ups" of the Board in 2018/2019.
 - 16. Initiated the December Board social.
 - 17. Re-writing of the Club By-Laws and Guidelines.
 - 18. Improved index/handicap monitoring as well as rewarding those players who have reduced their index.
 - 19. Hosted the first NCGA Rules Seminar.
 - 20. Moved cash pay-outs to Golf Shop credits.
 - 21. Initiated (and still working on) our own Club apparel.

8. <u>NEW BUSINESS</u> - Brian

- a. Club Priorities for 2020 Brian itemized the following priorities for 2020, which everyone agreed with.
 - 1. Integrity and solvency of MGCLH and CVS.
 - 2. Tournaments with full fields.
 - 3. Members should have fun.
 - 4. Continue Course Care activities and regular meetings with BCG Golf Course Management.
- b. NCGA Report Jim McGeough represented MGCLH at the NCGA annual meeting on December 5 and reported the following. NCGA currently has 182,000 members and had 100,000 rounds played at the two Poppy Hills Courses in 2019. "Youth On Course" is a major program for 2020. NCGA is in good financial condition.

- c. 2020 Tournament Schedule/Report Mike reported that the next tournament will be a 2 man scramble (Winter Slosh Fest) on January 14. An updated tournament schedule will be available in January
- d. Annual Donations were approved by the Board with \$250 for Boys and \$250 for Girls for the Lincoln High School golf programs. Also, \$500 will be given to "Youth on Course" a significant program at NCGA.
- e. The Board of Directors agreed to give gift cards to the golf course landscape crew, the cart workers and the clubhouse employees in recognition of their support of MGCLH during the past year. Brian will coordinate the activities with the help of Pete Saco.

9. **OPEN ACTION ITEMS**

- a. 2020 Budget Review Phil/Bruce
- b. Liability Insurance Phil/Bruce
- c. MGCLH Apparel Jack
- d. Signs (7 to 8) and reimbursement Rodger/Brian

Meeting was closed at 4:44 pm

Next meeting will be on Tuesday January 28 at 3:00 pm in the Multi-Media Room at Orchard Creek

Minutes recorded, documented and distributed by Bob Emge

Starting in January, Jim McGeough will take over as the Club Secretary for 2020.