



**Board Meeting Minutes - February 25, 2020**  
**Multi-Media Room – Orchard Creek Lodge**

**Present:** Brain Wanzer                      Pete Saco                      Phil Steinbock  
Steve Beede                                  Jesse Reuter                      Rob Davies  
Doug Hinchey                              Al Soares                      Roger Cummings  
Mike Munro                                  Bob Schoenherr                      Bruce Lyau  
Dudley Lewis                              Jack Dillon

**Absent:** Roger Val                      Jim McGeough

**Guests:** None

1. **MEETING CALLED TO ORDER** Brian called the meeting to order at 3:00 pm
  
2. **APPROVE JANUARY MINUTES** Previously submitted via email, the January 2020 Minutes were approved by all Board Members present as submitted.
  
3. **FINANCIAL REPORT Phil / Bruce**
  - Phil reported the Actual December 2019 ending balances with a spreadsheet which balances with the December Bank Statement after making adjustments for 4 outstanding checks. The adjusted bank balance and spreadsheet ending balance is \$32,377.88. The balance that will be carried over to 2020 consist of the following: MGCLH; \$7,117.36 – 2020 Members’ dues paid in 2019; \$17,436.00 – Hole-in-One; \$1,064.03 – CVS; \$5,910.49 – 2020 CVS dues paid in 2019; \$850.
  
  - Regarding the Actual January 2020 report, Phil distributed the month ending spreadsheet with a total balance of \$36,632.32 which breaks down as follows: MGCLH; \$28,327.71 – Hole-in-One; \$1,064.03 – CVS; \$7,240.49. There is a large NCGA bill of \$10,484 which will be paid in February that will reduce the MGCLH balance to \$17,843.71.
  
  - Regarding the proposed 2020 working budget, Phil pointed out several areas which should be reviewed by each chairman for expected income and expenses as follows:
    - **PETE:** – Note that the budget includes 12 annual sponsors plus the additional

2019 sponsor fee for Siinos which was not paid last year. Also, anticipates 2 co-Gold Sponsors for 2020 plus the additional 2019 Gold Sponsor fee owed by Schaack. Also anticipate we will have a Memorial Putting Contest Sponsor in 2020 in addition to our Memorial Horserace and Longest Drive Sponsors. Also note the Sponsor Gifts at \$475, which is similar to last year.

- MIKE & JIM: Note that Phil increased the 10 Tournaments Payout to \$770 and the TOC payout at \$1,330 and the Club Championship payout at \$1,350. This monthly increase is partly because it includes the monthly Longest Drive which is sponsored by Tony Portman.
- BRIAN & PETE Included in the budget are gift cards for the LHGC working staff of 20 x \$20
- JACK: Anticipate the TOC in the tent with Siinos providing the lunch and MGCLH providing the water and soft drinks. Plan on the Memorial breakfast at \$11 for 100 players and the appetizers and dinner for about 220 people at \$9,000, which is a little higher than last year.
- BOB: Have budgeted \$3,000 for the Memorial tee prize purchases with LHGC providing a complimentary sleeve of balls and a free round of golf on the Orchard for each player.
- STEVE & JESSE: Anticipate a few additional CVS members and when you host the tournament at Lincoln Hills, you will have a lunch at the Meridians.
- EVERYONE: The 2020 budget is a working model that can be changed as necessary. Also, note that if the Budget is followed as proposed, at the year end our balance will look like this: MGCLH carryover; \$28,842 – Hole-in-One; \$565 – and CVS; \$5,575. Note that an item that was left in, and may be removed later, is \$1000 for Board Insurance.

Finally, should this Working Budget appear to be running true, we may consider increasing the entry fee for the Memorial and/or consider increasing the Member dues for 2021. As an alternative, we could consider lowering tournament payouts, reducing the Memorial Tournament tee prize expense and/or cutting out the LHGC gift cards for 2020 (which is not in the working budget) or eliminating or reducing the contribution to Youth Golf and/or Lincoln High School Boys and Girls golf program.

4. **MEMBERSHIP REPORT:** Bob reported that we currently have 22 new members, 241 renewals for a total of 263. Bob managed the MGCLH table at the SCLH Lifestyle Event in February and handed out 6 golf Club packages and estimated that there was 2-3 serious potential members.

5. **SPONSOR REPORT / UPDATES:** Pete reported that Siinos is buying Waffle Farm but does not know how it will be utilized or the impact on the Men's Club since both are our sponsors. Pete is looking for a Flooring Company and an Insurance Company as new sponsors. There was a discussion regarding sponsor conflicts. EMI wants to be a sponsor but there would be a possible conflict with Gilchrist, who has been a long time sponsor. A possible solution would be for EMI to sponsor a Hole in One or sponsor the Putting Contest at the Memorial Tournament. Pete will approach all current sponsors to see if they are interested in either sponsorship before he makes an offer to EMI.

6. **TOURNAMENT REPORT:** Mike

The February 11 Tournament was a success with 144 members signed up and 139 playing. Most players liked the format, but there was a lot of scoring mistakes. Having marshals helped the pace of play, but the wind slowed things down a bit.

Sign ups for the March TOC & JFF Tournament are good at this point. Mike recommends that payouts for TOC players be higher than JFF in recognition of their achievement.

Mike would like to add a Match Play Tournament in May and will discuss at the March Meeting. Would also like to award a medal or plaque to the Gross and Net winners of the Club Championship.

7. **COMMUNICATIONS REPORT:** Doug – Have articles to Doug by March 10

8. **SUNSHINE REPORT:** Jim was absent and left no report

9. **WEBSITE REPORT:** Al was on vacation. It was mentioned that Al Soares has indicated that this is his last year to serve as Webmaster for MGCLH and we need to find a replacement. Mike mentioned that NCGA offers the capability and may be able to offer this service for us. Mike and Pete will pursue this possibility.

10. **HANDICAP REPORT:** - Rob reported that his recent article in the Linksletter has helped our members understand the new handicap system. Rob also mentioned that he is evaluating frequent tournament winners and their handicaps to ensure equity.

11. **SOCIAL REPORT:** - Jack

Update on food for Tournament of Champions – The annual lunch and member meeting has been delayed until May 19 because repairs to the tent have not been completed. The last lunch catered by Siinos resulted in several problem such as late food service and a shortage of plates and napkins. Also, the golf course did not have the tent set up on time. For the May event, Jack will use Siinos again but will have more hands on control. He will marshal the golf event which will allow him to gauge the timing and stay in touch with the food service and golf shop.

12. **RULES REPORT:** - Roger Val / Dudley

Finalize 2020 Local Rules – Dudley reported that the updated local rules are complete except for a few grammatical updates. The Board approved the rules subject to the corrections being completed.

13. **CVS REPORT:** - Steve / Jesse - There are 34 sign ups so far this year compared to a total of 38 last year. The tournament at Lincoln Hills this year will be on September 14 with lunch in the Banquet Room.

**14. OLD BUSINESS -**

- Liability Insurance Update -Phil will report in March
- Check Signing Authorization – Phil & Jim will report in March
- Memorial Tournament Gifts – Pete will provide an update in March
- Electric Motor Sports Sponsorship – Pete will update in March
- BOD - List Updates – Brian distributed a list of the 2020 Board of Directors with their emails and phone number.
- Course Care – Brian, Mike & Bob will meet with Ryan Peterson and report in March
- Finalize Check Signing – Delayed until Jim returns

**15. NEW BUSINESS**

- **Kiwanis Tournament** - Decision was made by the Board to not promote tournaments outside MGCLH. However, there can be some exceptions approved by the Board such as the Frank Burkhead Memorial Tournament since Frank was a long standing and distinguished member of MGCLH.

**16. COMPLETION OF GIFT CARDS**

- **Maintenance Staff** - Brian circulated cards for the Golf Course Maintenance Staff which were signed by all Board Members present. There were two cards left over, and the suggestion was made for them to be given to the workers who help set up for the May 19 lunch after golf.

**17. OPEN ACTION ITEMS**

- Memorial Gifts - Pete
- Course Care - Brian / Mike / Bob
- Liability Insurance - Phil
- Check Signing - Phil / Jim
- EMI Sponsorship - Pete
- Webmaster Backup - Mike/Pete

Meeting was closed at 4:46 pm

The next meeting which was scheduled for Tuesday March 24 has been canceled due to possible

contamination from the corona virus. Tentatively, the next meeting will be on Tuesday, April 28 at 3:00 pm in the Multi-Media Room at Orchard Creek

Minutes recorded, documented and distributed by Bob Emge.