



**Board Meeting Minutes - June 23, 2020**  
**Pete Saco's patio**

**Present:** Pete Saco                      Phil Steinbock                      Jim McGeough  
Steve Beede                              Rob Davies                              Roger Val  
Doug Hinchey                              Al Soares                              Roger Cummings  
Mike Munro                              Bob Schoenherr                      Bruce Lyau  
Dudley Lewis                              Jack Dillon                              Jeff Warner

**Absent:** Jesse Reuter

**Guests:** None

**1. MEETING CALLED TO ORDER** President Roger Cummings called the meeting to order at 3:00 pm

**2. APPROVE MAY 2020 MINUTES** Previously submitted via email, the May 2020 Minutes were approved by all Board Members present as submitted via email.

**3. FINANCIAL REPORT Phil / Bruce**

- Regarding the Actual May YTD 2020 report, Phil emailed the month ending spreadsheet with a total balance of \$23,892.88 which breaks down as follows:
  - o MGCLH; \$16,263.36 – Hole-in-One; \$1,064.03 – CVS; \$6,565.49.
- For the Working Model, some adjustments had to be made, such as:
  - a. We now project 11 sponsors at \$400 each (original projection was 12 sponsors at \$625 each)
  - b. No monthly long drive income projected
  - c. No TOC luncheon for the members
  - d. No donation to Youth on Course
  - e. Unexpected \$1,000 expense as donation to the Derek Martin Memorial fund (\$500 general fund and \$500 CVS)
  - f. No tournament payouts for March and April
  - g. No anticipated payouts for future tournaments for Longest Drive or Closest to the Pin
- Further discussions ensued regarding the scheduled Memorial and Club Championship Tournaments. Anticipated expenses include lunch, prizes, tee-prizes, banquet, etc.

- Other budget discussions included Directors' and Officers' (D&O) Insurance, NCGA Qualifier Fees, potential "snack bar vouchers" for tournament players at a future event, etc.
- Pete discussed tee-prizes for the Memorial Tournament. He is working with a couple "branding" companies that can provide items with our logo. He introduced an umbrella, a shoe bag, and a golf towel. The Board liked the towel idea and encouraged Pete to shop around. Maybe utilize our new apparel provider, PremierGraphx. Pete will pursue and advise.

#### **4. MEMBERSHIP REPORT: Bob S**

Bob reported that we currently have 274 MGCLH members. 26 members are new in 2020. We had 28 non-renewals. The new 2020 Membership Application has been posted on the website reflecting the adjusted cost of membership (now \$76 until October 1, 2020) for the remainder of 2020. After October 1, 2020, the application fee will be full price as it will apply to 2021 and the final 3 months of 2020.

#### **5. SPONSOR REPORT / UPDATES: Pete**

Pete reported that he has sent out 5 invoices for the month of June. He is planning to break the sponsors up into 3-month increments for cash flow. Renewals were recently sent to the following 5 sponsors:

1. Carolan Properties
2. Dimensions Wealth Management
3. Reverse Mortgage
4. Life Enhancing Dental Care
5. Schaak PT

The Board also discussed the possibility of additional sponsors. The subject of exclusivity was also discussed and the Board wants to continue honoring that promise to the sponsors. Pete will provide a list of sponsors to the Board and the status-level that each one holds (i.e., Gold, Silver, Copper, etc). Maybe we can consider exclusivity within each status category? If exclusivity prevents competitive sponsors from participating, maybe one can be a general sponsor and the other can host a contest or hole?

2021 Sponsorships will be \$625

#### **6. TOURNAMENT REPORT: Mike**

Mike advised that the June Jitters Tournament went very well and the players enjoyed the format.

- Adherence to COVID-19 social distancing mandates were followed
- The pace of play went well
- We had a Marshall on the Hills Course and would like to have a Marshall on both courses (if utilized) for future tournaments.
- There was some confusion by the players regarding the playability of the bunkers. Some 4-somes played out of the bunkers, some took a drop as "ground under repair". Mike will be sure modified local rules are posted for each tournament.
- The 10-minute tee-time intervals really contributed to the pace of play.
- Lincoln Hills Golf Course was very cooperative and helpful regarding the June tournament. They

are looking forward to future events.

- 41 foursomes played at June Jitters. Tee times on holes 1 and 10 on both courses, running every ten minutes starting at 7:30am.
- Registration was very easy, flexible, and welcoming for all players as they could pick their partners and tee boxes.
- This was the largest tournament that we have hosted in recent memory
- Many “singles” signed up for the June event and that was very welcoming.

Mike advised that we already have over 80 players registered for the July 7 “Red, White, and Blue” Tournament. He anticipates utilizing both courses again with tee-times and locations similar to the June event.

Mike advised that he is planning to make a Memorial Tournament Format Proposal presentation at our July Board Meeting

#### **7. COMMUNICATIONS REPORT: Doug**

Doug advised that the MGCLH has joined the NCGA Club Ambassador Program. This program provides the Club with resources and a direct conduit to the NCGA. A lot of the resources include Club Management tools, best-practices, recruitment and membership management., etc. Doug has been interfacing with Lindsay Horton at NCGA. He will forward the monthly Club Ambassador newsletter to the Board members as he receives them.

#### **8. SUNSHINE REPORT: Jim**

No report

#### **9. WEBSITE REPORT: Al and Jeff**

Al introduced Jeff Warner to the Board. Jeff is taking over the reins and will manage the MGCLH Website. The Board thanked Al for his support over the years. Al advised that he will remain as a backup for Jeff.

Jeff reported that the link to the Logo Apparel Store is ready for launch. They will get it posted on the website and then send out an email to the membership. Board Members should encourage fellow Club members to review the website and store.

The website has been updated regarding posting local rules, Board Member names and contacts, for sale, Tournament results, Minutes, etc.

## **10. HANDICAP REPORT: Rob**

At the May meeting, Rob was asked if the new “COVID-19” local rules (i.e., bunkers considered “ground under repair”, gimme’ putts, etc) are improving member handicaps. Rob looked at the membership Handicap report for “Most Improved” since February, 2020. Overall, the members are experiencing an average of a 1.5 point handicap improvement. It is safe to conclude that the two local rules modifications (approved by NCGA and USGA) positively affected member handicaps. With the anticipated new local rules modifications to be discussed at this meeting, the handicaps might go up a little (see “Rules Report” for local rules modifications)

Phil reminded Rob to send him a list of “Most Improved Golfer” so he can send the prize \$\$ to the winners.

## **11. SOCIAL REPORT: Jack**

Jack started the discussions regarding any F&B opportunities/suggestions for future tournaments. Phil advised that there was money budgeted for the TOC lunch, which did not happen. Maybe provide a voucher for a hot-dog and soda when players pass the 18<sup>th</sup> green? Jack has talked to Golf Course Management and can get a hot-dog and soda for \$6 if we guarantee 100+ players. Jack said we could probably negotiate a better price if we got serious about the idea. There were options discussed such as providing physical vouchers/chits, or providing a players list that the servers can scratch off, options other than hot-dogs, etc. After further discussion, the Board decided to do nothing for the July tournament and start discussions for the Club Championship at the July Board meeting.

## **12. RULES REPORT: Roger Val / Dudley**

There has been recent incentive to revisit the modified local rules: 1) there was some confusion by players at the June Jitters Tournament, and 2) the golf course changed the cup structure of the holes. Roger has been working closely with NCGA and presented the following local rules revisions (to be effective immediately)

1. Because the bunkers are unplayable for the lack of maintenance and without rakes all bunkers on the two courses are to be played as ground under repair (GUR). The player has the option to play the ball as it lies or take nearest point of relief outside the bunker no nearer the hole.
2. Since the golf course has changed the structure of the cups, the ball must be holed. There may be some verbiage regarding the fact that the flag-stick **MUST** remain in the cup. Bouncing off the stick and not going in the cup will not be considered “holed”.

Final wording of these modifications will be sent to us in time for the July 7 Tournament

## **13. CVS REPORT: Steve / Jesse**

The first CVS Event of 2020 will be at Woodbridge Golf Club in Lodi on Monday June 29. It has been challenging as COVID-19 restrictions are ever-changing. The Course still mandates only 1 player per cart, but it allowed both players to ride in the cart to the starting hole (this is a shot-gun format). One

player will walk 9 holes but his clubs will be carried on a golf cart. This can all change in the next couple days as participating clubs may pull out of the event. To date, 17 MGCLH CVS Members are registered to play.

Steve and Jesse are not sure of the status of any of the other scheduled CVS events. It really is a day-by-day decision making process.

#### **14. OLD BUSINESS - All**

- Memorial Update – (See FINANCIAL REPORT, TOURNAMENT REPORT, and SOCIAL REPORT for Memorial Tournament Updates)
- Course Care – No Report
- Liability Insurance – Phil has contacted SCLH Association inquiring on coverage under the D&O and umbrella policy for recognized clubs. We may need to consider purchasing our own D&O Insurance (\$700?). Phil will continue investigating and will report at a future Board meeting.
- Check Signing (2 signatures?) – No Report
- EMI Sponsorship – (See SPONSOR REPORT)

#### **Participation Waiver**

- Phil advised that the need for D&O Insurance and a Participation Waiver are not exclusive. He is still inquiring with the SCLH Management on whether recognized SCLH Clubs (MGCLH is “recognized”) are covered under their “umbrella” policy. There have been reports from some other Clubs that they needed to acquire their own D&O Insurance. Phil will continue to investigate and report
- The Board held an exhaustive discussion regarding the various forms, wordings, purposes of a participation waiver. Some waivers are very broad and all-encompassing. Some waivers are very specific, ie COVID-19 ONLY.
- 189 Members have accepted and agreed the waiver introduced for the June tournament. This is believed to be the vast majority of our active Tournament playing Members
- A handful of members have expressed concerns regarding the validity, purpose, enforceability, and effectiveness of the waiver.
- The Board has asked Steve Beede, Dudley, and Phil to meet with these concerned members and see what needs to be done to accomplish the original need for a waiver.
- Our final waiver version will consist of influences from
  - o Potential D&O Insurance provider
  - o Copies of existing waivers
  - o SCLH D&O and “Umbrella” Policy input
  - o Membership needs and concerns.
  - o Legal entity input
- In the meantime, the original waiver is posted on the July Tournament Registration form and we cannot make changes to that form.

**15. NEW BUSINESS**

No new business

**16. OPEN ACTION ITEMS**

- Memorial Gifts – Pete
- Future Tournament F&B - Jack
- Course Care – Mike/Bob
- Liability Insurance – Phil
- Waiver – Phil/Dudley/Steve
- 2021 Board Member Nomination Committee – Roger/Jim
- MGCLH Pro-Shop Bulletin Board Update – Roger/Jim
- 2020 Board of Directors contact sheet – Pete
- Update Local Rules – Roger V.
- Send list of sponsors and status to Board – Pete
- Launch Apparel Store link on website - Jeff

Meeting was closed at 5:14 pm

The next Board meeting will be on Tuesday, July 28 at 3:00 pm. It will be held in one of the following three venues:

1. Multi-Media Room at Orchard Creek
2. Pete Saco's "Social-Distancing" patio
3. ZOOM online

Minutes recorded, documented and distributed by Jim McGeough – 2020 Secretary